



WATER IS WEALTH

We have made submissions to senior Cabinet Ministers and PM regarding the rivers of Canterbury that currently run empty or nearly empty. We need to have large holding lakes in the Southern Alps that will be sufficient and capable of delivering continual steady flow to our rivers and increase the irrigatable land by 1 million ha.

Changes to Safety Officer training course

We have been asked to upgrade our Safety Officer course so that the role of the Safety Officer includes the evaluation of existing systems to see if they are of a robust nature or not.

The Safety Officer will then be able to give advice to management in relationship to what should be done to improve the systems and documentation at the site. In the event of an accident, there will be a reasonable chance of a good defence instead of just guesswork.



Consultant Name _____

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All information in this newsletter is to the best of our knowledge true and accurate. No liability is assumed by the author, or publisher, for any losses suffered by any person relying directly or indirectly upon this newsletter. Please call our Head Office for specialist advice.

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News & views from Summit Spring 2010



ACC EXPERIENCE RATING BEGINS – THERE ARE (12) TWELVE WAYS TO REDUCE YOUR ACC PREMIUMS

- # There are as many as 12 ways to reduce ACC levies without having to go about reducing your staff numbers.
- # Clients are invited to fill in a form that we can supply and pay us an agreed fee to get a personalised analysis for their company / site that will produce what we believe to be the most beneficial result for them.
- # The form usually takes about ten minutes to fill in. We typically charge between \$200 and \$400 plus GST for the report depending on the size of the client, the complexity of the business and the number of sites.
- # What most employers do not understand and do not want to believe is that experience rating has already started and the premium they will get levied in April of 2011 will reflect their risk rating / risk taking.
- # The accident prone company that has paid say \$30,000 in previous years may get a nasty surprise and be looking at \$45,000 approx.
- # Clients who take action now and reduce risks can expect to get both a discount and an experience rating bonus. Reductions can be as much as 70% if a range of methods are properly implemented. In the case of a previous premium of \$30,000 a 70% reduction would mean \$9,000
- # You also need to warn colleagues and other business managers that if they do nothing they will face huge risks that can result in an unpleasant surprise when they get their next bill.
- # You need to get our advice on how to avoid the worst results. NB: having a management system will not do the whole job even if you have a very high level one. Experience rating is mandatory and employers cannot avoid it.

RMA MEANS RESOURCE MANAGEMENT ACT AND CLEVER COMPANIES WILL UNDERSTAND THIS

An increasing number of Local Bodies will ask for environmental plans or at least environmental impact statements or policies.

The average NZ person will think that this is a whole load of "greenie nonsense" or "ETS bulldust" or something from the far side of the moon.



It is not however as simple or stupid as that. Currently there are 17,000 companies and major organisations in Japan that have pledged not to import any goods from countries that do not have environmental plans to an auditable standard for example ISO 14000 or BS 7750....

For your information, it is understood that 5 Star Beef in Ashburton has an environmental system that evaluates and monitors all ingredients, procedures and supplies that go into the breeding and production of NZ cattle for export.

It is believed that the end result is that the company is able to export direct to many large companies in Japan and at the same time export direct to the supermarket chains as a fully qualified environmental company.

Most employers and managers will not be able to understand any of this and will blame the present and recent administrations for their failure to expand overseas markets. They will also blame the environmental "nomads".

They will probably think that since we have an agreement with China that we can rest on our laurels and not bother about additional markets.

This is very low quality thinking and will mean that companies that could easily make huge profits will not even get to the starting line.

So that we make our point clear, It is believed that cherries can be sold in Japan for \$1 NZD each, provided that they have been grown at an organic site with proper environmental systems and certificates in place. Other suppliers can of course dream about making handsome profits.

ASSOCIATION WITH BCA BRACEWELL CRICKET ACADEMY OF N Z

We are pleased to advise that we now have an association with the above cricket academy and will be offering courses to overseas students.

The students will come to NZ for two years and will be given several training courses to make them exceptionally well qualified to work in NZ – particularly in rural and civil contracting environments.

We expect that as from January 2011 we will be able to provide up to 50 new workers for seasonal work in NZ. This number may increase to 150 by 2012.

Most of them will be from India, Pakistan, Kenya, England, South Africa, and other cricket countries. They will be here to build their skills and have a goal of becoming international players.

They are highly motivated people. They don't believe in second or third rate performance. They will produce very good quality results.

HOW TO REGISTER WITH US FOR A NEW WORKER - THREE OPTIONS

Work experience for zero wages. Under this option you will provide a safe place of work and supervision of the candidate. You also will provide agreed training for the trainee for example how to use a chainsaw, a tractor or a motorbike. The work experience is likely to be for 4 to 8 weeks but it is negotiable.

Seasonal worker. Under this option you will provide the worker with minimum wage and agreed number of hours per week – usually about 25 to 30 to allow the aspiring cricket professional time to do the playing and coaching hours.

Permanent employment. If you happen to like the work experience or seasonal worker then you are free to make a job offer to the professional cricketer.

We can assist you in dealing with Immigration NZ and help you to meet work visa requirements for permanent residency.

